

“Sometimes our fate resembles
a fruit tree in winter. Who would
think that those branches
would turn



green
again and

But we

blossom?



hope
it, we



know
it.”

Serving special needs children and their families since 1957.

Achievement & Financial Report: 2008–2010





mission

Green Tree School is dedicated to improving the quality of life for both students with special needs, as well as their families. We connect students to effective academic, therapeutic, personal and vocational services that enable success throughout their lifespan.

www.greentreeschool.org

vision

Green Tree School will be the premier provider in special needs education, services, and awareness. We will transform the landscape of specialized education for students and families by using the best practices known to us.

Letter from ^{T H E} Director



Green Tree is a school for children with a variety of disabilities, including autism. Even more than that, it is a business. Yes – a business. We are in the business of educating children in a safe and nurturing environment. So what comes first, the education piece or the business of maintaining the resources that support our school?

Well, without the necessary resources the best laid plans cannot be brought to fruition. In today's world resources are accessed with money - money that buys the services of educators, personnel, facilities, materials, equipment and a myriad other things that go into composing a good school.

From 2008-2010, it has not been business as usual, especially from the way Green Tree began more than 50 years ago. Times are dynamic, and unless an organization keeps pace with best practices they are going to be left behind. Fortunately, we were able to institute several additions to our "menu" of offerings that not only enhanced our capacity to help our children and their families, but also improved our revenue base. Does that mean we do not need more money? Of course not; there are always needed additions that are not provided for in our budget.

Just during this past year, Green Tree Partnerships (along with LaSalle University) ran a conference on Autism attended by 280 parents, professionals and students. A Backpack Program is preparing to launch. The program will provide students with backpacks filled with food to take home to their family for the weekend. To learn about more about our innovations, please visit www.greentreeschool.org.

Better yet - give me a call and I will take you on a tour of the school so you can see first-hand the important work we are doing.

A handwritten signature in black ink that reads "Herman Axelrod".

**- Dr. Herman Axelrod,
Executive Director**

Letter from ^{THE} President



Green Tree School provides beneficial services to so many individuals, families and organizations. In our Approved Private

School and Early Intervention programs we have 150 students with a wide range of developmental and behavioral disabilities. I have observed these classes on numerous occasions, and have sensed the competence and caring of all levels of the staff.

Green Tree Partnerships is now a major presence at Green Tree School. In addition to consulting with Charter Schools, the organization works with

the Salvation Army in its after school program offering content and program assistance. Their Annual Conference on Autism, in partnership with LaSalle University, is outstanding and a terrific learning experience.

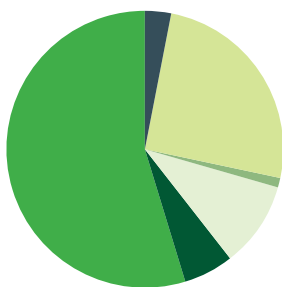
I am especially grateful to the staff at Green Tree. They do their jobs well, and make my job as President of the Board easier. I also wish to thank the families of our students for trusting us with their children. We do our best to provide a safe environment and successful learning experience. And finally, my appreciation to the participants of Board committees, who have helped bring Green Tree to the place it is today.

– Larry Hall,
President, Board of Trustees

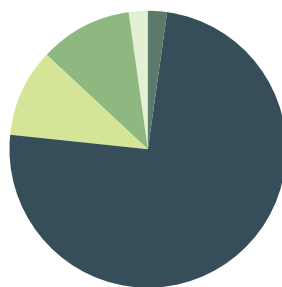
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Our Financials

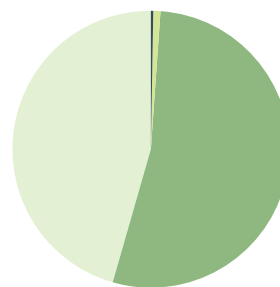
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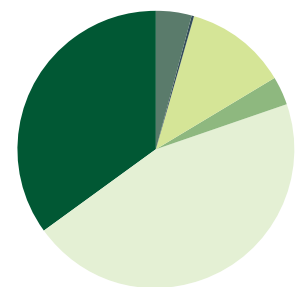
liabilities



income



expenses



● Cash\$3,640,000...(55%)	● Accounts Payable\$135,000(2%)	● Educational Services\$4,580,200...(45%)	● Educational Services\$3,184,100...(34.7%)
● Investments.....\$395,000.....(6%)	● Accrued Expenses\$718,000(10.8%)	● Clinical Services.....\$5,371,100.....(53%)	● Clinical Services.....\$4,161,200...(45.4%)
● Accounts Receivable.....\$666,000.....(10%)	● Long Term Debt.....\$700,000.....(10.5%)	● Grants & Gifts\$101,451.....(1%)	● Occupancy\$314,100.....(3.4%)
● Prepaid Expenses\$67,000(1%)	● Net Assets: Unrestricted\$4,956,000...(74.3%)	● Investments.....\$26,374.....(>1%)	● Administrative.....\$1,075,300...(11.7%)
● Fixed Assets (Net)\$1,694,000...(25%)	● Net Assets: Temp. Restricted.....\$162,000.....(2.4%)	● Other Income.....\$9,200.....(>1%)	● Fundraising\$25,300.....(0.4%)
● Restricted Assets\$191,000.....(3%)			● Other Expense.....\$405,100.....(4.4%)
● Deferred Financing Costs..\$18,000.....(>1%)			

total\$6,671,000...(100%)	total\$6,671,000...(100%)	total\$10,088,325 (99%)	total\$9,165,100...(100%)
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Our ²⁰¹¹ Achievements

graduations

Seven students graduated from the high school (*Dwuan Brown, Collies Calhoun, Darnell Duff, John Miranda, Micah Richardson, David Schuberth, Kristin Schuberth*) and three from our autistic program (*Jason Haftel, Khalil Selby, Derrick Stokley*) in 2010. It was a joy to see the results of the students' hard work and of the staffs' efforts in making the graduations a reality. A cash award from the **Kardon-Levy Fund** was given to all of the graduates.

diagnostic classroom

Green Tree Partnerships embarked on a new initiative this year – a diagnostic classroom. Students from outlying districts are placed in this classroom in the Green Tree lower school for 45 – 60 days. A complete diagnostic workup is done, and recommendations are made to the referring school district regarding future placement considerations for the student.

wraparound program

The BHRS (wraparound) program also began a new initiative that has now come full cycle. We contracted with the **School District of Philadelphia** and **Community Behavior Health** to provide group Therapeutic Staff Support, case management and supervision for three schools in their Student Therapeutic Service (STS) program. Thus far, we have 44 active students with the necessary concomitant staff, and our effort is well received in the three schools: Wagner, Finletter and Rowen. As BHRS continues to grow, they require more space than is available in the administration building. We are proud to announce that we have found off-site office space for them in the near proximity of our school.

early intervention

Two of the most thrilling events to occur in the Early Intervention program during 2009-2010 were the receipt of a grant and an interactive music seminar. **PNC Bank** awarded a grant in the amount of \$5,000 to the Early Intervention program for the purchase of therapeutic supplies. This money has been used to purchase many necessary supplies utilized by the occupational, physical and speech therapists such as therapy

PNC Bank awarded a grant to Early Intervention for \$5,000!

balls, new indoor swings, games and materials. The interactive music seminar by **Musicopia** was a real highlight. Once a week for seven weeks, the students moved to the beat of the drums and practiced the Siente dance from New Guinea, West Africa. In final week of the program students performed the dance for staff and family members.

big sisters

The Spring of 2010 offered a presentation by Dr. Axelrod with Dr. Eric Mitchell, our staff psychologist, and Louise Phillips, **Big Brothers/Big Sisters of Philadelphia**, at the **8th Annual Conference for Direct Service Professionals**. GTS has joined with BB / BS to provide Big Sister contacts for girls' eight to twelve who have a sibling with severe disabilities who we serve. The siblings of children with disabilities are often forsaken because all of the



family's energy goes toward the disabled child. We see this initiative as ground breaking, and are very excited about its prospects.

7th annual golf classic

The Elaine Cardonick Golf Classic, held on June 28th at **Meadowlands Country Club**, was a huge success. We had lots of golfers and many more who came to the cocktail party, auctions and dinner. With the monies raised from last year's golf classic, we were able to strengthen the institution's Autistic program and purchase much-needed



classroom supplies and therapy equipment. With proceeds from this year's event, we aim to increase our ability to enhance our Autism program and provide the needed support for our students specifically through our Backpack Program as highlighted at the evening's Dinner and golf

The 2010 Elaine Cardonick Memorial Golf Classic raised over \$28,000!



materials. To view pictures of the 2010 Golf4Autism charitable tournament please visit www.golf4autism.com. We surpassed our fundraising goal; raising over \$28,000. We look forward to our 8th Annual Elaine Cardonick Golf Classic in 2011.

4th annual conference

On April 30th, Green Tree School, Green Tree Partnerships and La Salle University partnered for the 4th annual conference on Autism at **LaSalle University**.

It proved to be an excellent day for those who participated in all or any part of it.



Our ^{Original} Donors

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Backpack Program

our newest initiative...

We are very excited about a new program that The Green Tree School is bringing to its students and their families to assist in providing one of the most important elements of family life – food. In these times of need, it is very difficult for some families to have the resources for everything that they require. Nutritious food is a critical need given that a significant percentage of our students' households fall below the nation's poverty line.

On Friday afternoons, each student enrolled in the program will receive a backpack loaded with food for the student and his or her family. On the following Monday the student returns the empty backpack to be filled again.

Green Tree has made arrangements with **Philabundance**, the region's largest food bank and hunger relief organization, to receive a variety of foods that are "child friendly," tasty and nutritional. There is no charge to the family for receiving the backpack due to the generosity of several people interested in our school and the welfare of our students and their families. It is our goal to provide enough food for the family for the weekend.

The staff at Green Tree is prepared to manage the overall process, store the food, fill the backpacks and monitor the program. We need the help of many donors to assist us with financially maintaining this very worthwhile

endeavor. We'd like to request that you consider your support of this creative initiative. The cost of a dinner for two at a moderately priced restaurant will feed a family of four for a month. And by giving, we know that the food that you enjoy will taste even better!

Visit www.greentreeschool.org to contribute, or call to request a form to mail a check to us. As always, your generosity is greatly appreciated by staff, students and parents alike.



Autism Conferences

recapping the 2010 conference and planning for 2011

The 2010 Annual Autism Conference accomplished all six goals that were laid out for the 4th meeting of its kind.

- To provide a family-friendly forum for people living on the Autism Spectrum and their families, where they can share their experiences and obtain needed information.
- To publicly identify La Salle as an institution committed to supporting the families of those with Autism.
- To provide a vehicle for Green Tree to share its expertise regarding ASD and its implications for families.
- To promote Green Tree Partnership's expertise in conference planning and network building.
- To build alliances among universities, providers, advocates and other professionals who work with the ASD community.
- To provide a high-quality, information-rich, participant-friendly professional development experience that pays for itself.



Over 98% of attendees said they would recommend the conference.



2011 Conference

"The Voices of Advocacy"

Friday, April 29, 2011 • LaSalle University

Keynote addresses and workshops will focus on how individuals on the Spectrum, their families and professionals can speak-out about their own experiences in order to improve the quality of services – and the quality of life – for those living with Autism.

Keynote Speakers

Dr. Dan Gottlieb,

Psychologist/Author/Radio Host, WHYY

Mr. Ari Ne'eman,

Co-founder, Autism Self-Advocacy Network (ASAN)

www.gtpartnerships.org

If you would like to be a presenter or a vendor, please email Lavinia Awosanya, Event Mood, Corp. at Lavinia@eventmood.com or call (609) 518-1259



about us

Green Tree School is a 53 year old special needs institution, specializing in autism education and services. We are a state-licensed and approved private school with a staff to student ratio of 1:2.5. With campuses in the historic Germantown section of Philadelphia; we provide therapeutic, vocational and educational services to students with extraordinary needs. We are dedicated to serving three populations of children who are identified with serious emotional disturbances, preschool developmental delays or autism spectrum disorders. In operation since 1957, Green Tree School holds the distinction of being the oldest school of this kind in Philadelphia.

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www.greentreeschool.org